



NEWS RELEASE

## IBAO Honours Ontario's Most Outstanding Brokers at 91<sup>st</sup> Annual Convention

*Association acknowledges peers for community and professional contributions*

(Toronto, Ontario) November 14, 2011. The Insurance Brokers Association of Ontario (IBAO) recently hosted its 91<sup>st</sup> Annual Convention in Toronto, which included its prestigious *Awards of Excellence* Gala recognizing prominent insurance brokers and brokerages throughout Ontario.

IBAO's membership includes over 12,000 brokers across the province and this annual awards event serves to highlight the achievements and initiatives of its most outstanding members, through their local work as businesspeople and as involved and caring citizens. The recipients were selected for their community and professional contributions that are examples of the great impact insurance brokers have on their communities.

"Insurance brokers are known to be very involved in their community," said IBAO CEO Randy Carroll. "It's a pleasure to honour these individual and team efforts for their dedication and commitment to their profession and their communities."

The winners of the 2011 IBAO *Awards of Excellence* were:

- **Individual Broker** – Craig Musico, Callister Musico Ins. Group Inc, Sarnia  
Craig is very involved in the community, and in the recent past was awarded a 'Coach of the Year' from Sarnia Minor Hockey. He visits local schools to discuss money management and has spoken at the local college on the importance of protection with starting your own business. In the past year, his brokerage has doubled its staff in order to respond to consumer demand. This is an achievement Craig says, "is a reflection of a strong team that works with consumers through our four business philosophy pillars – professionalism, independence, integrity and excellence."
- **Young Broker**- Morgan Girouard, All Insurance Ontario Limited, Ottawa  
Morgan is heavily involved in his community where he coaches both the junior and senior football team at St. Matt's High School in Orleans, his alma mater. Morgan is also a board member of the Ottawa Insurance Brokers Association (OIBA), and manager of the OIBA Open House. Since his involvement, the Open House has grown from 8 exhibitors to 60 in just one year, and hosted over 750 attendees this past season.
- **Affiliate** – Ottawa Insurance Brokers Association (OIBA), Ottawa  
OIBA organizes a variety of charity events throughout the year, including the annual OIBA 'Charity of Choice Poker Night', which raised a total of \$15,000 this year, as well as their annual charity golf tournament, which raised over \$6,000 for St. Joe's Women's Centre. The OIBA is a strong supporter of the Ottawa Fire Department's Wake up! Program, a successful smoke alarm safety campaign which distributes free smoke alarms. The OIBA is also a main sponsor of the Ottawa Police MEGA RIDE Program that takes place every winter season.
- **Brokerage (-10 employees)** – Johnston & Mackie Ltd, Pembroke  
Johnston & Mackie Ltd. is involved in a number of local causes including Operation Christmas Child. This year, members of Johnston & Mackie Ltd. participated in the Canadian Cancer Society's Relay for Life and raised \$6,100. Mary Hill, President of the brokerage is also on the business advisory committee for Algonquin College



- **Brokerage (+10 employees)** – Donovan Insurance Brokers Inc., Kitchener-Waterloo  
Donovan Insurance Brokers Inc. sponsors a number of local causes including Scouts Canada, Big Brothers and Big Sisters Camp McGovern, the Lutherwood Youth Mental Health and the Lutherwood Foundation. Kevin Donovan, President of the brokerage is also co chair of the annual Ontario General Insurance Hockey Tournament in Kitchener.

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*The Insurance Brokers Association of Ontario (IBAO) is a 'not for profit' association that represents and serves the interests of over 12,000 independent Property & Casualty Insurance Brokers in the Province of Ontario. For information about IBAO, visit [www.ibao.org](http://www.ibao.org) or [www.ibao.org/blog](http://www.ibao.org/blog) to receive timely news and information updates. You can also follow IBAO on Twitter or join the IBAO Facebook Fan Page.*

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