

# 2009 AWARD OF EXCELLENCE

## CATEGORY: BROKER OF THE YEAR

### Selection Criteria:

Listed below are the criteria for this award. Finalists will be judged based on criteria requirements. The candidate must:

- Recognition of the person in his/her socio-economic environment;
- Recognition by his/her peers;
- Interesting projects carried out (personal success);
- Continued training and personal development;
- Involvement in the community.

### Registration Form:

Name of Broker Nominated: \_\_\_\_\_

Brokerage Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Postal Code \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Worked as a broker for \_\_\_\_\_ years

Principals of Brokerage: \_\_\_\_\_

---

It is important to answer **all of the questions in full while remaining concise!** Questions are to be answered in order they appear in the questionnaire. Your answers may be handwritten or typed. Please note the general presentation of your file (spelling, tone, arguments and choice of examples) as well as all other documents you consider useful to be attached to your file as they count for 10% of total points.

Formal presentation of responses will be awarded more points.

If you are nominating a broker, it is to their benefit that the broker is advised and completes the questionnaire.

## Award of Excellence: Category – Broker of the Year

1. What are the professional achievements you are particularly proud of that set you apart from your colleagues? **(Please refer to specific accomplishments in current calendar year)**
  - Choose an activity, a project, a task or any other achievement you were responsible for as a broker and clarify the role and the part you played in it.
  - Describe the talents or abilities you have shown and specify why you are particularly proud of the results.

2. What are you currently involved as a volunteer in any social or community activities?

Indicate the type of activity, the date of your involvement and your role and responsibilities within the organization.

*Examples of organizations or associations in your community:*

- 'Not for profit' organizations
- City politics or school board
- Sports
- Churches
- School
- Governmental organizations
- Social or socio-economic groups or activities
- Community life

3. What are the three (3) main reasons why the Selection Committee should choose you to receive the "Award of Excellence"?

Introduce yourself and describe your qualities and strengths.

Limit yourself to three points and/or aspects of your professional personality and indicate why these set you apart from other brokers.

The guidelines are:

- Current industry involvement
- Personal strengths
- Promotion of the independent broker

**Please return all documents to:**

2

Please return your questionnaire **no later than August 7<sup>th</sup>, 2009** to:  
IBAO, attn: Maria Roscetti, 1 Eglinton Ave. E. Suite 700, Toronto, ON M4P 3A1  
Tel: (416) 488-7422 INWATS: 1-800-268-8845 Fax: (416) 488-7526 Email: [mroscetti@ibao.on.ca](mailto:mroscetti@ibao.on.ca)

## Award of Excellence: Category – Broker of the Year

### **Documents to be attached to your presentation file:**

- The registration form and answers to all questions in this document.
- Any other documents you consider useful in helping the Selection Committee make its decision.
- A recent photo must be emailed to: [mroscetti@ibao.on.ca](mailto:mroscetti@ibao.on.ca)

### **Procedure:**

- All the duly completed documents must be received at the address indicated above no later than August 7<sup>th</sup>, 2009
- At the end of August, the Selection Committee will assess the nominations received and choose three candidates per category. The winner of the “Award of Excellence” will be chosen from among these finalists.
- The three finalists will be interviewed with the members of the Selection Committee for a final interview via teleconference in September.
- The three finalists will each receive 1 complimentary ticket to the Banquet and Ball on Friday, October 23, 2009 at The Fairmont Royal York Hotel.
- The winner of the “Award of Excellence” Broker of the Year Category will be announced during the Banquet and Ball on Friday October 23, 2009 at The Fairmont Royal York Hotel.
- In addition – a mention of the winner along with a photograph will be published in the local community newspaper / publication of their choice, the Ontario Broker magazine and Canadian Underwriter Magazine.

**Thank you for your participation!**

***Please return all documents to:***

3

Please return your questionnaire **no later than August 7<sup>th</sup>, 2009** to:  
IBAO, attn: Maria Roscetti, 1 Eglinton Ave. E. Suite 700, Toronto, ON M4P 3A1  
Tel: (416) 488-7422 INWATS: 1-800-268-8845 Fax: (416) 488-7526 Email: [mroscetti@ibao.on.ca](mailto:mroscetti@ibao.on.ca)