

Recreational Vehicles – Insuring the Toys (Webinar)

1 Technical Hour

With so many people opting for Stay-Cations, we are seeing an increase in the number of toys needing coverage. Motorcycles, watercraft, snow vehicles and ATVs continue to be an area of growth and opportunity. Many of us are not familiar enough with the different brands and models to know what coverage is correct.

What is the difference between an e-bike and a scooter? What is the difference between an outboard and an inboard motor? Does it matter what the exhaust pipe on a motorcycle looks like?

This webinar will give front line staff a basic understanding of the questions that should be asked to ensure proper coverage on this ever growing line of business.

Objectives

- Expand your knowledge of recreational vehicles
- Develop the questions to ask to determine the coverage your client requires
- Grow your book with recreational vehicles

Recommended for

Front line staff – producers and CSRs

Facilitator

Donna Weaver, Dipl. (Hons.), CIP, CRM - Personal Lines Underwriter at The Dominion

Date

Wednesday, February 29, 2012

Time

9:30 am – 10:30 am

Cost

\$69 Single registrant

\$99 group rate for 2 – 3 people

\$125 group rate for 4 – 6 people

\$149 group rate for 7 – 9 people

Members Only